

**IBRIS** Group

YOUR TECHNOLOGICAL SUPPLIER

### **ABOUT COMPANY**

IBRIS Group is focused on B2B sales in EMEA region. The main goal of a firm is to help companies all over the world to reach foreign technologies and equipment.

Thanks to our experienced team, we have longterm relationships with a lot of productions, which provide us exclusive conditions, what makes prices more attractive for our partners.

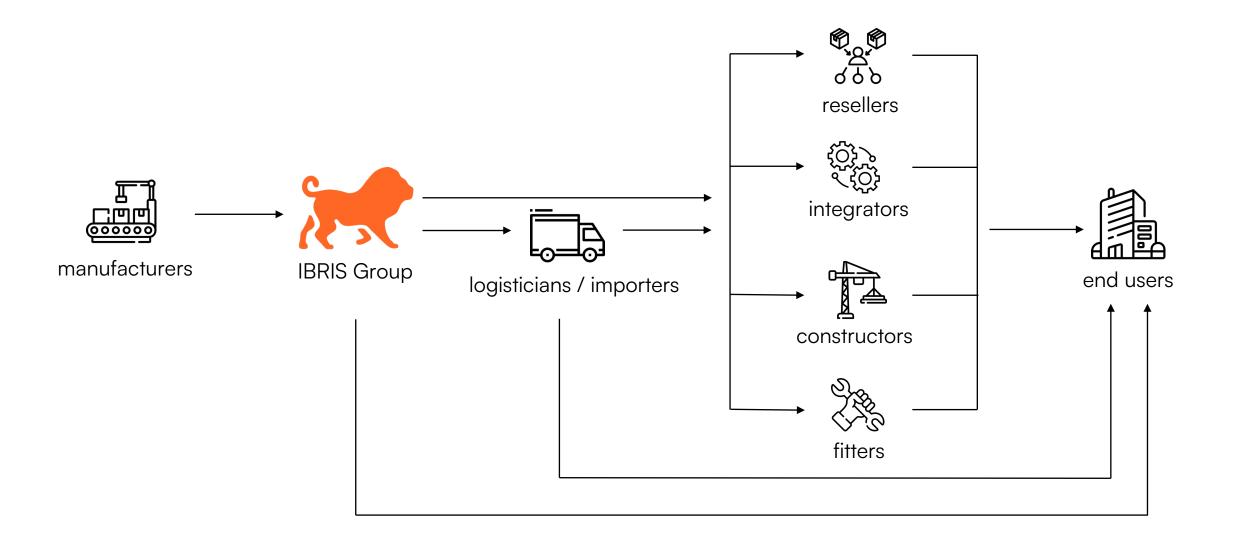


## WHY IBRIS

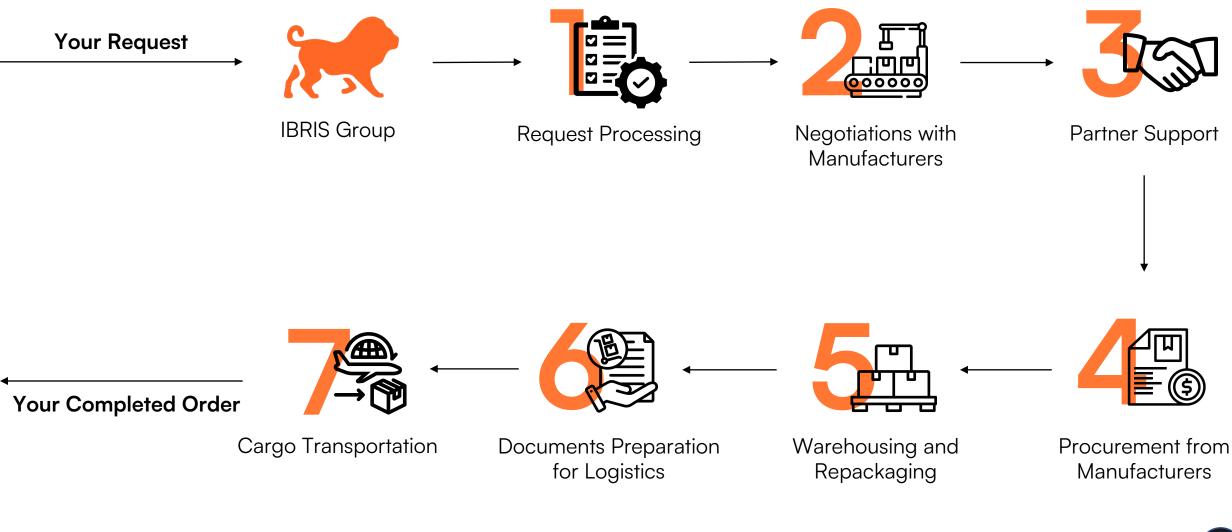
18 years team is in international sales
23 countries supply technologies from us
54 partners worldwide
106 manufacturers work with our team



#### **BUSINESS MODEL**



### SERVICES







Negotiations with Manufacturers



Partner Support



Procurement from Manufacturers

- Professional handling and recording of all customer inquiries.
- In-depth analysis of requests by experienced specialists in the relevant industry.
- Compilation of structured requests to manufacturers.
- Establishment and maintenance of effective relationships with manufacturers.
- Project protection, including specific types of products and volumes.
- Conducting negotiations and securing advantageous terms with suppliers.
- Assistance in developing contracts and procurement specifications.
- Convenient payment options in 26 currencies (EUR, USD, AED, AUD, BGN, CAD, CHF, CNY, CZK, DKK, GBP, HKD, HUF, ILS, JPY, MXN, NOK, NZD, PLN, RON, SAR, SEK, SGD, THB, TRY, ZAR).
- Consultations on optimizing expenses for procurement and logistics.
- Payment for goods to the manufacturer's account.
- Organization of collection and delivery of goods to the central warehouse.



Warehousing and Repackaging

- Quality control and repackaging to minimize risks.
- Reduction of cargo volume and increased space utilization efficiency.
- Development of optimal packaging for the protection of goods during transportation.



Documents Preparation for Logistics

- Export declaration.Certificate of origin of goods.
- Transport waybill.
- Accompanying sheet.
- Power of attorney for cargo receipt.
- o Route sheet.
- Commercial invoice.
- o Packing list.
- o CMR



Cargo Transportation

- Transportation by air and land logistics.
- Cargo transportation according to pre-agreed methods (EXW, FCA, CPT, CIP, DAP, DPU, DDP, FAS, FOB, CFR, CIF).
- Cargo insurance during transportation.
- Providing information on the cargo location upon partner's request at any time.

## **GLOBAL NETWORK**



## **PRODUCTS WE OFFER**

**Airport Solutions** 







Food Processing SKOV STIENEN BE BELIMO CONTROLED SEE THE LIGHT

**SKIOLD**GROUP

fancom®

#### **Development & Construction**



LIEBHERR

# PRODUCTION AUTOMATION



**DESCRIPTION OF PRODUCTS AND SERVICES** 

## **PRODUCT TYPES**

- Machinery and Equipment
- Robotics
- Manufacturing Systems
- Material Handling Equipment
- Quality Control and Inspection Systems
- Assembly Systems
- Tooling and Fixtures
- Industrial Automation Controllers
- Pneumatic and Hydraulic Systems
- Sensors and Actuators
- Human-Machine Interface (HMI) Devices
- Industrial Communication Systems
- Control Systems
- Motion Control Systems
- Industrial Software
- Safety Systems
- Industrial Networking Devices
- Energy Management Systems
- Process Automation



**Shubarkol Komir** Coal Processing Plant Kazakhstan, 2018



**Izmir Demir Celik Sanayi AS** *Metallurgical Production* Turkey, 2021



**S.C. Vrancart S.A.** *Pulp and Paper Mill* Romania, 2021



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# JOIN OUR GLOBAL PARTNERS NETWORK