



IBRIS Group

YOUR
TECHNOLOGICAL
SUPPLIER

ABOUT COMPANY

IBRIS Group is focused on B2B sales in EMEA region. The main goal of a firm is to help companies all over the world to reach foreign technologies and equipment.

Thanks to our experienced team, we have long-term relationships with a lot of productions, which provide us exclusive conditions, what makes prices more attractive for our partners.

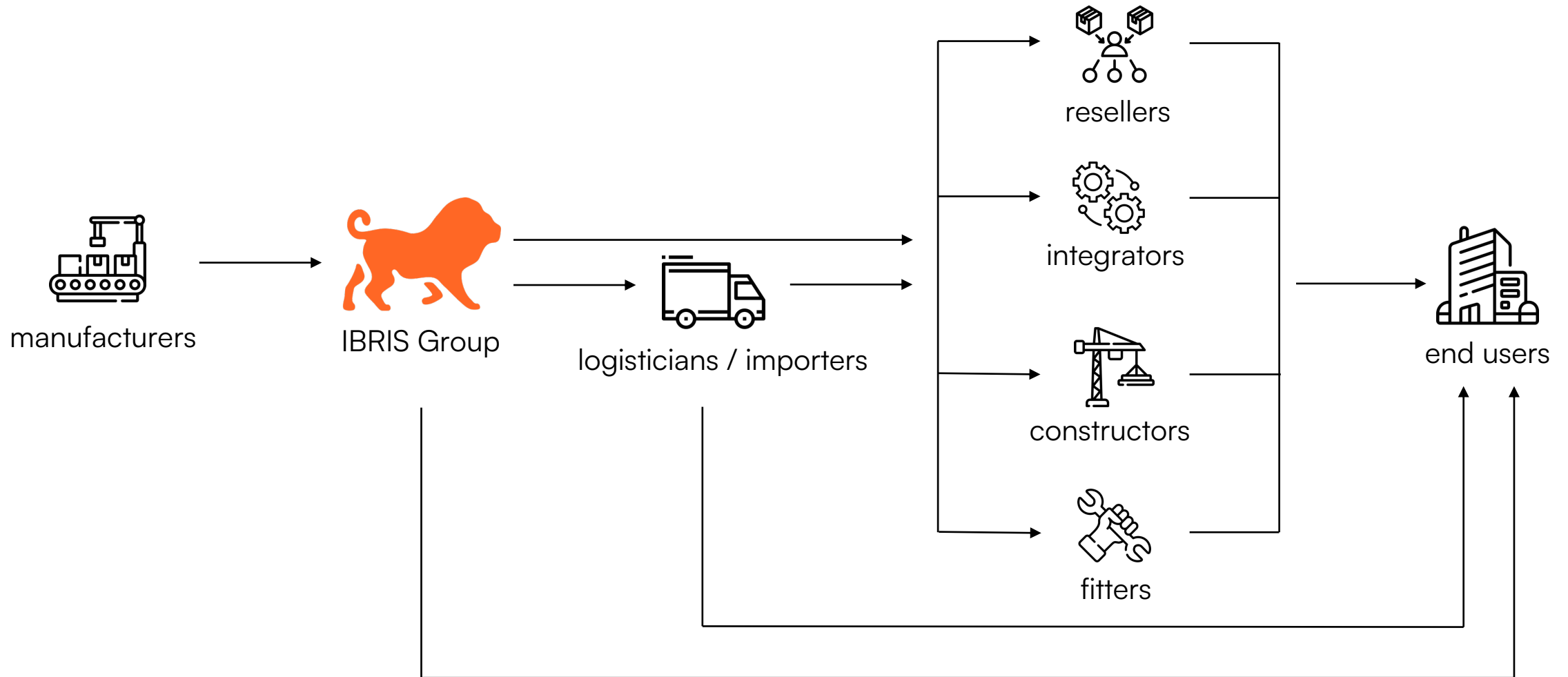


WHY IBRIS

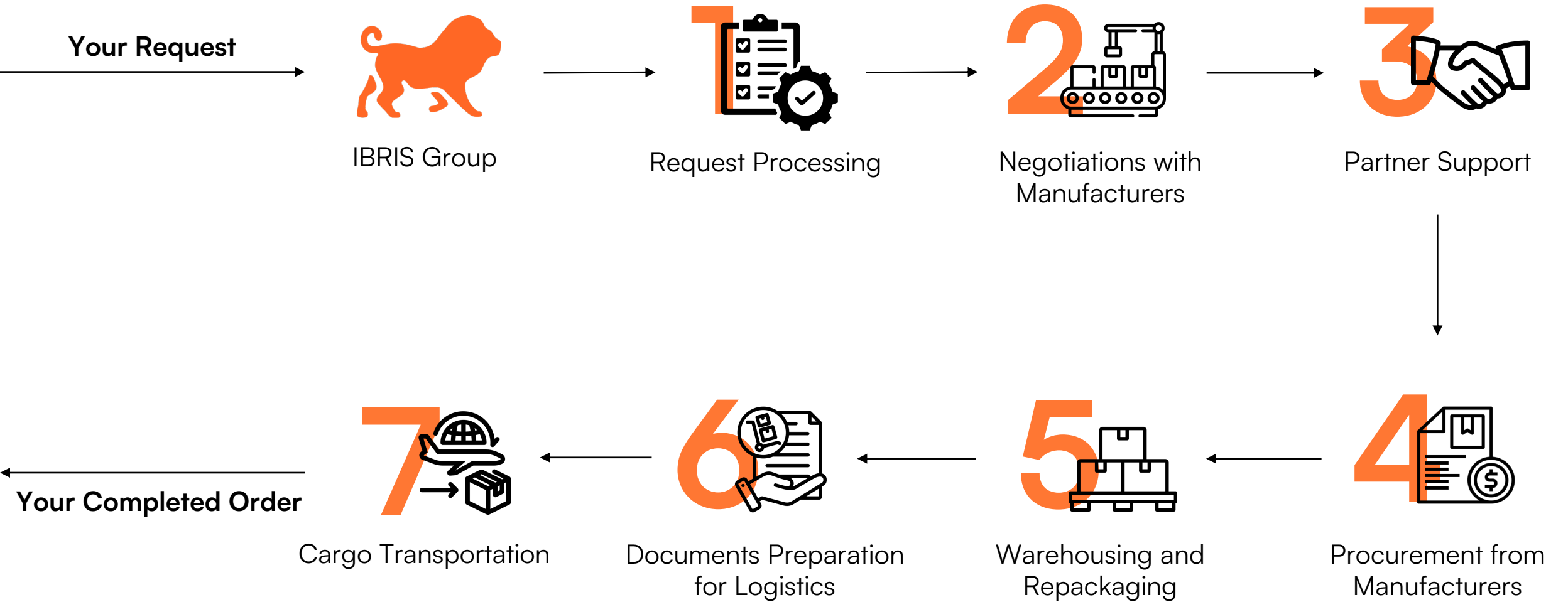
- 18** years team is in international sales
- 23** countries supply technologies from us
- 54** partners worldwide
- 106** manufacturers work with our team



BUSINESS MODEL



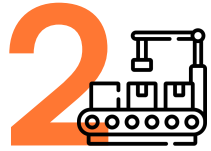
SERVICES





Request Processing

- Professional handling and recording of all customer inquiries.
- In-depth analysis of requests by experienced specialists in the relevant industry.
- Compilation of structured requests to manufacturers.



Negotiations with Manufacturers

- Establishment and maintenance of effective relationships with manufacturers.
- Project protection, including specific types of products and volumes.
- Conducting negotiations and securing advantageous terms with suppliers.



Partner Support

- Assistance in developing contracts and procurement specifications.
- Convenient payment options in 26 currencies (EUR, USD, AED, AUD, BGN, CAD, CHF, CNY, CZK, DKK, GBP, HKD, HUF, ILS, JPY, MXN, NOK, NZD, PLN, RON, SAR, SEK, SGD, THB, TRY, ZAR).
- Consultations on optimizing expenses for procurement and logistics.



Procurement from Manufacturers

- Payment for goods to the manufacturer's account.
- Organization of collection and delivery of goods to the central warehouse.



Warehousing and Repackaging

- Quality control and repackaging to minimize risks.
- Reduction of cargo volume and increased space utilization efficiency.
- Development of optimal packaging for the protection of goods during transportation.



Documents Preparation for Logistics

- Export declaration.
- Certificate of origin of goods.
- Transport waybill.
- Accompanying sheet.
- Power of attorney for cargo receipt.
- Route sheet.
- Commercial invoice.
- Packing list.
- CMR



Cargo Transportation

- Transportation by air and land logistics.
- Cargo transportation according to pre-agreed methods (EXW, FCA, CPT, CIP, DAP, DPU, DDP, FAS, FOB, CFR, CIF).
- Cargo insurance during transportation.
- Providing information on the cargo location upon partner's request at any time.

GLOBAL NETWORK

Europe



CIS Region



Middle East



PRODUCTS WE OFFER

Airport Solutions



IT & Telecom



Production & Automation



Food Processing



Development & Construction



IT TELECOM



DESCRIPTION OF PRODUCTS AND SERVICES

PRODUCT TYPES

- Computers
- Networking Equipment
- Storage Devices
- Peripherals
- Software
- Consumer Electronics
- Data Center Equipment
- Cloud Computing Services
- Cybersecurity Solutions
- Enterprise Resource Planning (ERP) Systems
- Telecommunication Networks
- Communication Devices
- Networking Infrastructure
- Satellite Communication Equipment
- Broadcasting Equipment
- Telecom Software
- VoIP (Voice over Internet Protocol) Solutions
- Telecom Services
- Unified Communications
- Telecom Infrastructure Components



Ziraat Bankasi
Bank
Turkey, 2020



Kcell
Mobile Operator
Kazakhstan, 2023



MobiUz
Mobile Operator
Uzbekistan, 2022



IBRIS Group

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**JOIN OUR
GLOBAL PARTNERS
NETWORK**