

## **ABOUT COMPANY**

IBRIS Group is focused on B2B sales in EMEA region. The main goal of a firm is to help companies all over the world to reach foreign technologies and equipment.

Thanks to our experienced team, we have long-term relationships with a lot of productions, which provide us exclusive conditions, what makes prices more attractive for our partners.



## WHY IBRIS

18 years team is in international sales

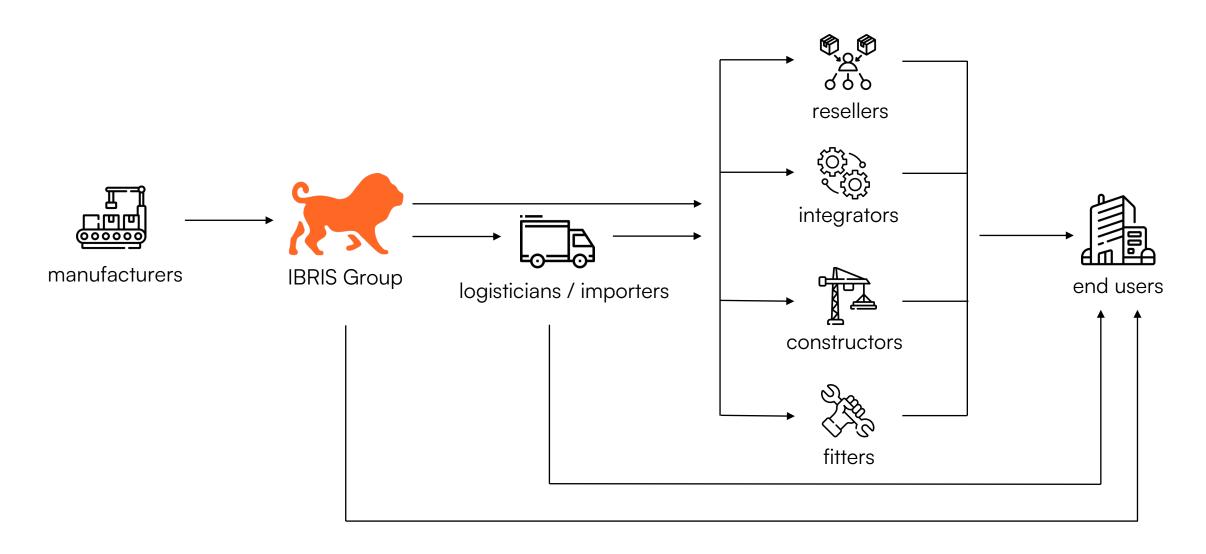
23 countries supply technologies from us

54 partners worldwide

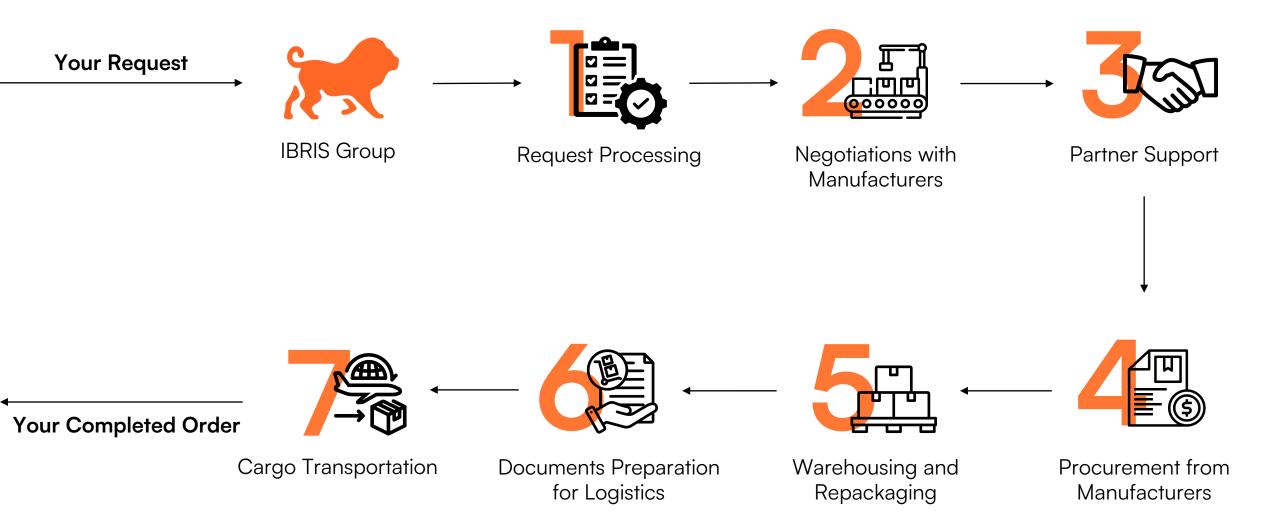
106 manufacturers work with our team



## **BUSINESS MODEL**



## **SERVICES**







Negotiations with Manufacturers



Partner Support



Procurement from Manufacturers

- Professional handling and recording of all customer inquiries.
- In-depth analysis of requests by experienced specialists in the relevant industry.
- Compilation of structured requests to manufacturers.
- Establishment and maintenance of effective relationships with manufacturers.
- Project protection, including specific types of products and volumes.
- Conducting negotiations and securing advantageous terms with suppliers.
- Assistance in developing contracts and procurement specifications.
- Convenient payment options in 26 currencies (EUR, USD, AED, AUD, BGN, CAD, CHF, CNY, CZK, DKK, GBP, HKD, HUF, ILS, JPY, MXN, NOK, NZD, PLN, RON, SAR, SEK, SGD, THB, TRY, ZAR).
- Consultations on optimizing expenses for procurement and logistics.
- Payment for goods to the manufacturer's account.
- Organization of collection and delivery of goods to the central warehouse.



- Quality control and repackaging to minimize risks.
- Reduction of cargo volume and increased space utilization efficiency.
- Development of optimal packaging for the protection of goods during transportation.



Documents Preparation for Logistics

- Export declaration.
- Certificate of origin of goods.
- o Transport waybill.
- Accompanying sheet.
- o Power of attorney for cargo receipt.
  - Route sheet.
- o Commercial invoice.
- Packing list.
- o CMR

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Cargo Transportation

- Transportation by air and land logistics.
- Cargo transportation according to pre-agreed methods (EXW, FCA, CPT, CIP, DAP, DPU, DDP, FAS, FOB, CFR, CIF).
- Cargo insurance during transportation.
- Providing information on the cargo location upon partner's request at any time.

**IBRIS** Group

## **GLOBAL NETWORK**

#### Europe







Italy







Latvia





Estonia





Bulgaria





Romania



Hungary



#### **CIS Region**



Kazakhstan



Kyrgystan



Uzbekistan



Tajikistan



Azerbaijan



Armenia



Georgia



Moldova

#### Middle East



UAE



Saudi Arabia



Bahrain



Qatar

## PRODUCTS WE OFFER

#### **Airport Solutions**























IT & Telecom











#### **Production & Automation**













#### **Food Processing**



SKIOLDGROUP

#### **Development & Construction**



## FOOD PROCESSING



**DESCRIPTION OF PRODUCTS AND SERVICES** 

## PRODCUT TYPES

- Processing Machinery
- Thermal Processing Equipment
- Refrigeration and Freezing Equipment
- Sorting and Separation Systems
- Packaging Machinery
- Extraction and Separation Equipment
- Dairy Processing Equipment
- Canning and Bottling Equipment
- Baking and Cooking Equipment
- Confectionery Equipment
- Milling and Grinding Equipment
- Food Safety and Inspection Systems
- Food Preservation and Dehydration Equipment
- Food Handling and Conveying Systems
- Quality Control and Testing Equipment
- Automation and Control Systems
- Waste Management Equipment
- Industrial Refrigeration Systems
- Enzyme and Microbial Solutions
- Meat Processing Equipment



**Peruza**Food Processing Solutions
Latvia, 2020



Afzali Sugd
Dairy Production
Tajikistan, 2020



**Cricova**Wine Production
Moldova, 2020



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# JOIN OUR GLOBAL PARTNERS NETWORK