



IBRIS Group

YOUR  
TECHNOLOGICAL  
SUPPLIER

# ABOUT COMPANY

IBRIS Group is focused on B2B sales in EMEA region. The main goal of a firm is to help companies all over the world to reach foreign technologies and equipment.

Thanks to our experienced team, we have long-term relationships with a lot of productions, which provide us exclusive conditions, what makes prices more attractive for our partners.

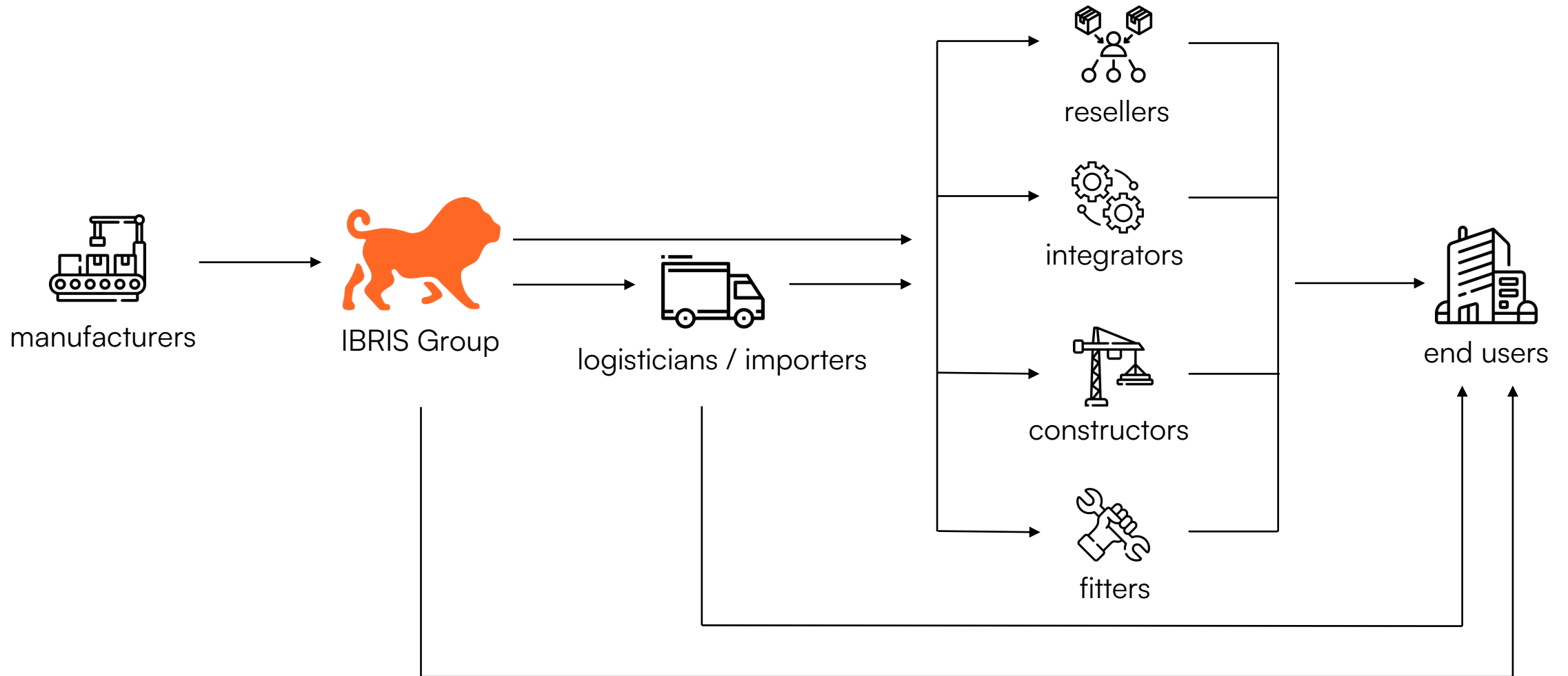


# WHY IBRIS

- 18** years team is in international sales
- 23** countries supply technologies from us
- 54** partners worldwide
- 106** manufacturers work with our team

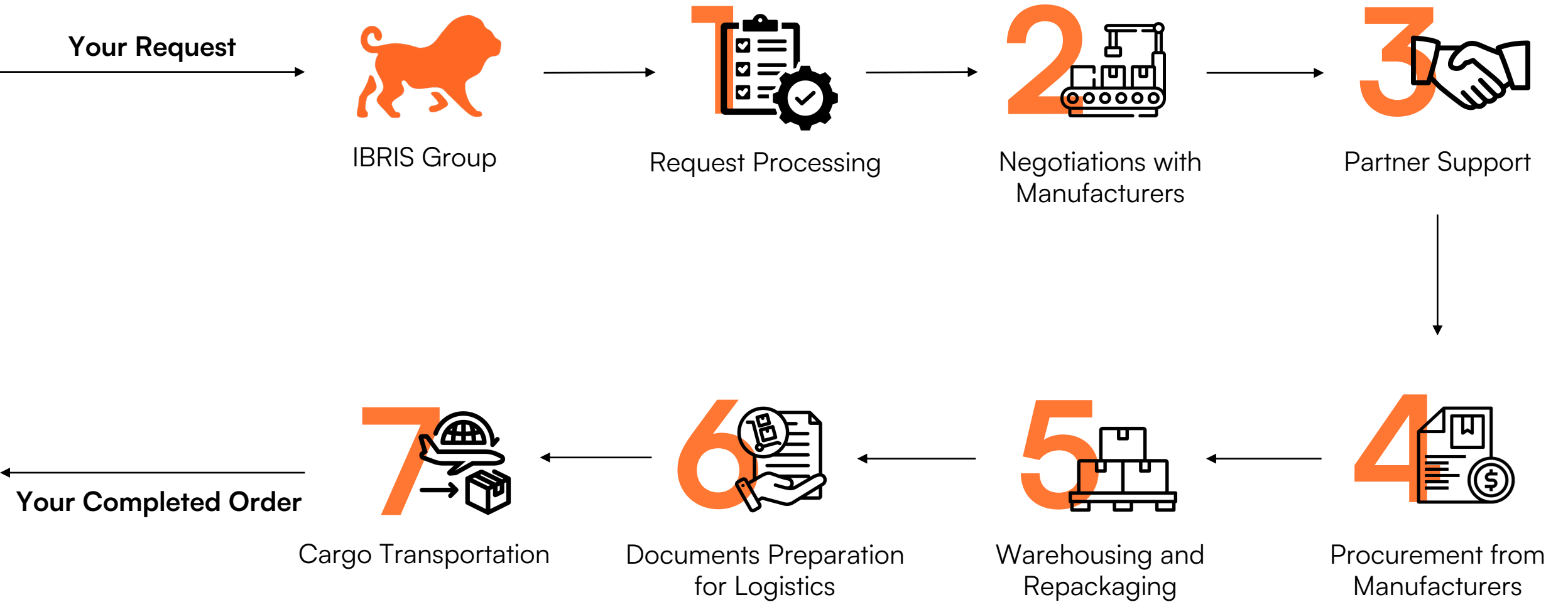


# BUSINESS MODEL





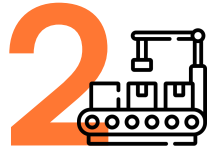
# SERVICES





### Request Processing

- Professional handling and recording of all customer inquiries.
- In-depth analysis of requests by experienced specialists in the relevant industry.
- Compilation of structured requests to manufacturers.



### Negotiations with Manufacturers

- Establishment and maintenance of effective relationships with manufacturers.
- Project protection, including specific types of products and volumes.
- Conducting negotiations and securing advantageous terms with suppliers.



### Partner Support

- Assistance in developing contracts and procurement specifications.
- Convenient payment options in 26 currencies (EUR, USD, AED, AUD, BGN, CAD, CHF, CNY, CZK, DKK, GBP, HKD, HUF, ILS, JPY, MXN, NOK, NZD, PLN, RON, SAR, SEK, SGD, THB, TRY, ZAR).
- Consultations on optimizing expenses for procurement and logistics.



### Procurement from Manufacturers

- Payment for goods to the manufacturer's account.
- Organization of collection and delivery of goods to the central warehouse.



### Warehousing and Repackaging

- Quality control and repackaging to minimize risks.
- Reduction of cargo volume and increased space utilization efficiency.
- Development of optimal packaging for the protection of goods during transportation.



### Documents Preparation for Logistics

- Export declaration.
- Certificate of origin of goods.
- Transport waybill.
- Accompanying sheet.
- Power of attorney for cargo receipt.
- Route sheet.
- Commercial invoice.
- Packing list.
- CMR



### Cargo Transportation

- Transportation by air and land logistics.
- Cargo transportation according to pre-agreed methods (EXW, FCA, CPT, CIP, DAP, DPU, DDP, FAS, FOB, CFR, CIF).
- Cargo insurance during transportation.
- Providing information on the cargo location upon partner's request at any time.

# GLOBAL NETWORK

## Europe



## CIS Region



## Middle East



# PRODUCTS WE OFFER

## Airport Solutions



## IT & Telecom



## Production & Automation



## Food Processing



## Development & Construction





# AIRPORT SOLUTIONS



DESCRIPTION OF PRODUCTS AND SERVICES

# PRODCUT TYPES

- AIRFIELD SOLUTIONS
- AIR TRAFFIC CONTROL SOLUTIONS
- METEOROLOGICAL SOLUTIONS
- SOLUTIONS FOR TERMINALS
- DESIGN AND PROJECT MANAGEMENT
- SERVICE AND SUPPORT



**Kutaisi International  
Airport**  
Georgia, 2019



**Manas International  
Airport**  
Kyrgyzstan, 2022



**Silkway  
Cargo Airlines**  
Azerbaijan, 2023

# AIRFIELD SOLUTIONS

- Lighting equipment
- Electrical and power equipment
- Airfield lighting
- Equipment for aircraft parking areas
- Heliports and landing sites for new types of aviation

The above includes:

Consulting, supply, installation, commissioning, support and maintenance.

Construction work in designated areas



# AIR TRAFFIC CONTROL SOLUTIONS

- ATM Solutions
- Communications and surveillance
- Modular solutions
- Simulators and trainers for dispatchers
- Management consoles
- Integrated solutions (A-SMGCS, DMAN, E-Strip, A-CDM etc.)

The above includes:

Consulting, supply, installation, commissioning, support and maintenance.

Construction work in designated areas



# METEOROLOGICAL SOLUTIONS

- Automatic systems AWOS
- ATIS/VOLMET
- Weather radars
- Lidars (LIDARS)
- Consoles

The above includes:

Consulting, supply, installation, commissioning, support and maintenance.

Construction work in designated areas





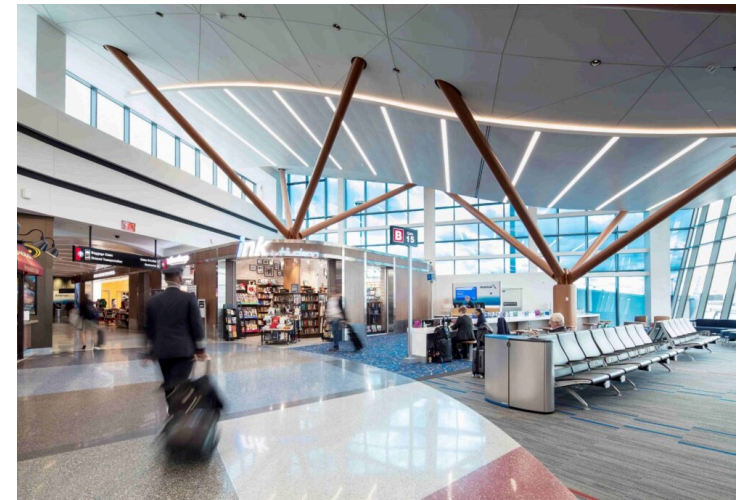
# SOLUTIONS FOR TERMINALS

- Baggage sorting systems
- Aviation security systems and passenger inspections
- Boarding bridges
- Integrated solutions for Terminals

The above includes:

Consulting, supply, installation, commissioning, support and maintenance.

Construction work in designated areas



# DESIGN AND PROJECT MANAGEMENT

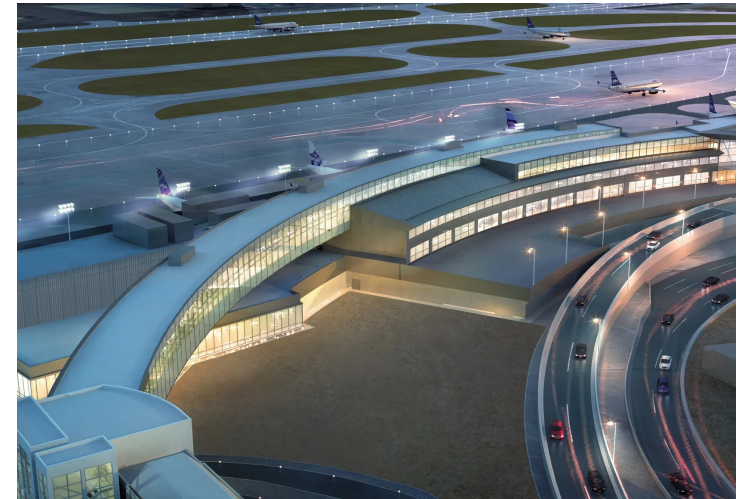
- Aerodrome Design
- System design
- Flight space design
- Specifications
- Estimates and specifications

The above includes:

Consulting, draft design, design, compliance (local and international), audit, documentation

Project management

At all stages of the project, professional project management ensures the implementation of the project.



# SERVICE AND SUPPORT

- TEAM OF IMPLEMENTATION ENGINEERS
- AFTER SALES SUPPORT
- CONSULTING
- OPERATIONS CONSULTING
- WARRANTY SUPPORT

## PROJECT MANAGEMENT

At all stages of the project, professional project management ensures the implementation of the project.





IBRIS Group

IBRIS Group s.r.o.

Building Vimbau | 7<sup>th</sup> floor  
Dobronická 1257, 148 00 Praha 4

info@ibrisgroup.com  
+420 747 717 800

**JOIN OUR  
GLOBAL PARTNERS  
NETWORK**