



IBRIS Group

YOUR
TECHNOLOGICAL
SUPPLIER

ABOUT COMPANY

IBRIS Group is focused on B2B sales in EMEA region. The main goal of a firm is to help companies all over the world to reach foreign technologies and equipment.

Thanks to our experienced team, we have long-term relationships with a lot of productions, which provide us exclusive conditions, what makes prices more attractive for our partners.

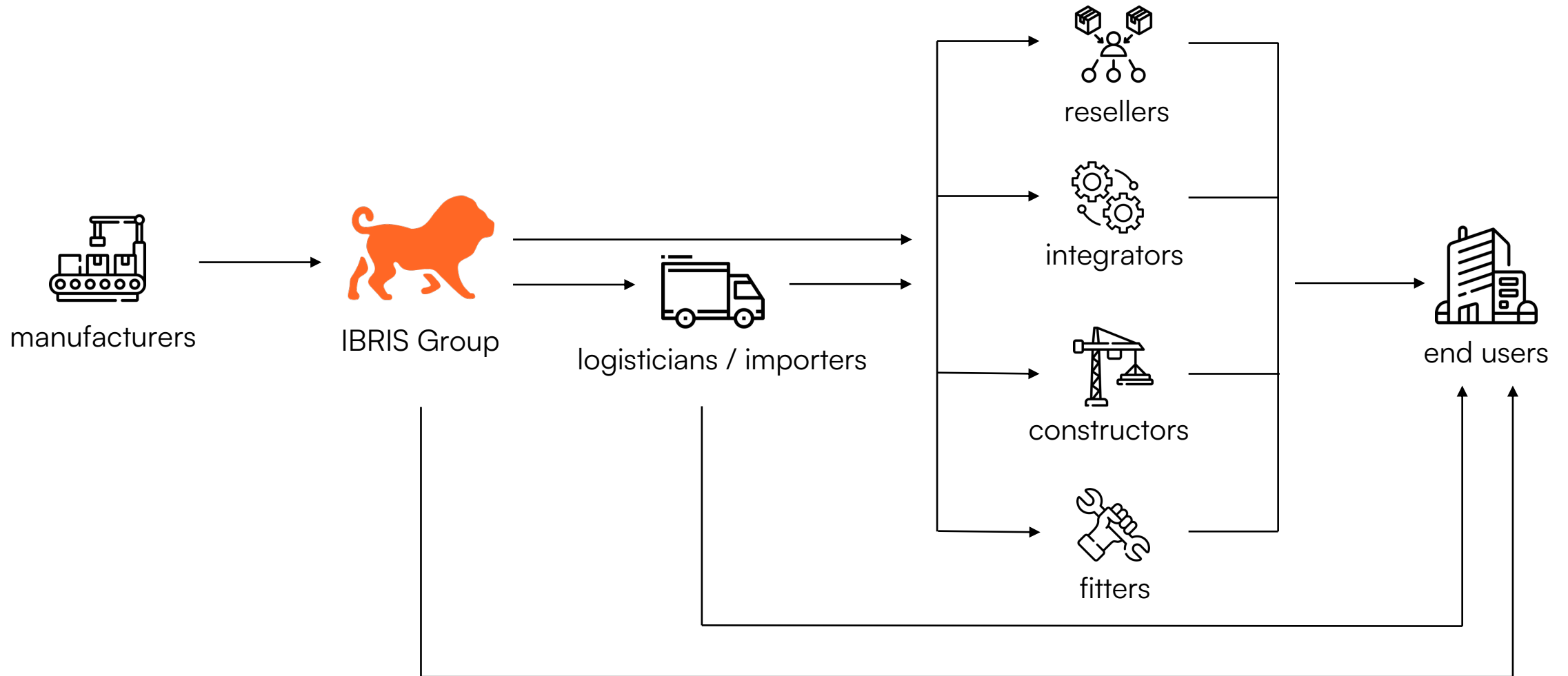


WHY IBRIS

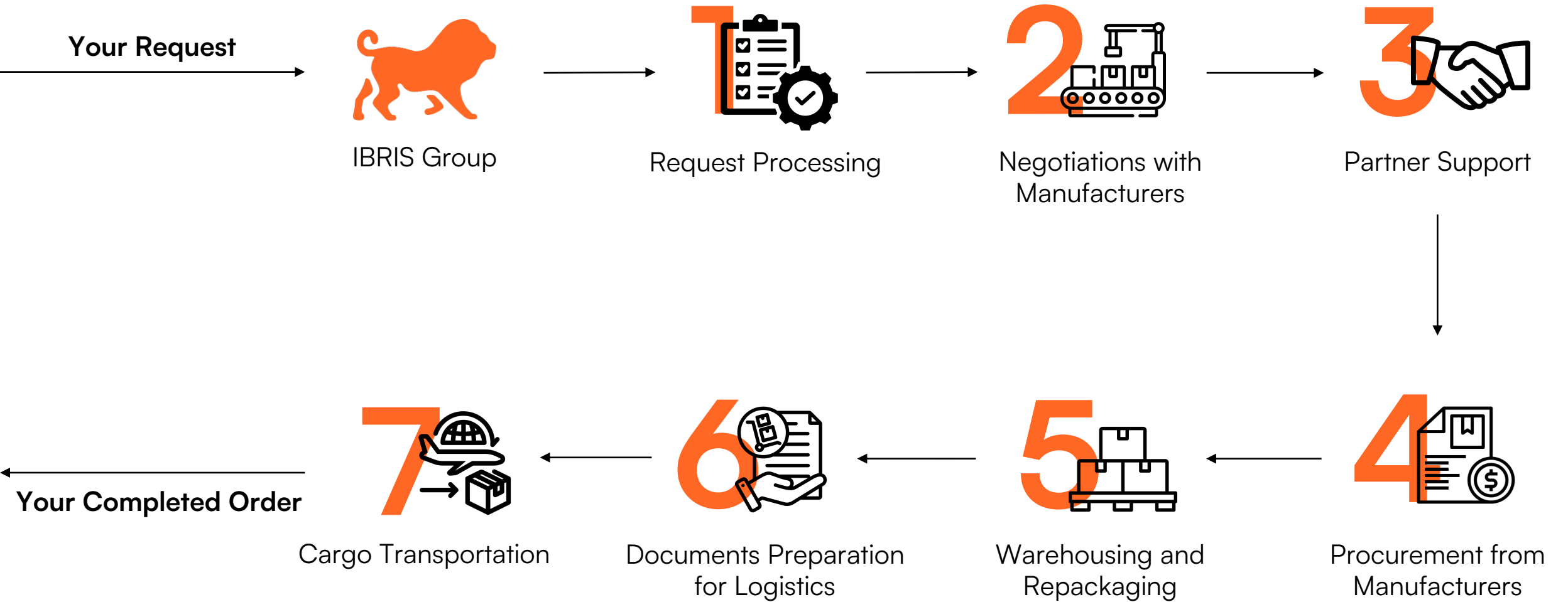
- 18** years team is in international sales
- 23** countries supply technologies from us
- 54** partners worldwide
- 106** manufacturers work with our team



BUSINESS MODEL



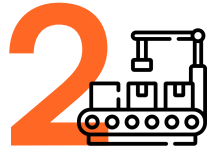
SERVICES





Request Processing

- Professional handling and recording of all customer inquiries.
- In-depth analysis of requests by experienced specialists in the relevant industry.
- Compilation of structured requests to manufacturers.



Negotiations with Manufacturers

- Establishment and maintenance of effective relationships with manufacturers.
- Project protection, including specific types of products and volumes.
- Conducting negotiations and securing advantageous terms with suppliers.



Partner Support

- Assistance in developing contracts and procurement specifications.
- Convenient payment options in 26 currencies (EUR, USD, AED, AUD, BGN, CAD, CHF, CNY, CZK, DKK, GBP, HKD, HUF, ILS, JPY, MXN, NOK, NZD, PLN, RON, SAR, SEK, SGD, THB, TRY, ZAR).
- Consultations on optimizing expenses for procurement and logistics.



Procurement from Manufacturers

- Payment for goods to the manufacturer's account.
- Organization of collection and delivery of goods to the central warehouse.



Warehousing and Repackaging

- Quality control and repackaging to minimize risks.
- Reduction of cargo volume and increased space utilization efficiency.
- Development of optimal packaging for the protection of goods during transportation.



Documents Preparation for Logistics

- Export declaration.
- Certificate of origin of goods.
- Transport waybill.
- Accompanying sheet.
- Power of attorney for cargo receipt.
- Route sheet.
- Commercial invoice.
- Packing list.
- CMR



Cargo Transportation

- Transportation by air and land logistics.
- Cargo transportation according to pre-agreed methods (EXW, FCA, CPT, CIP, DAP, DPU, DDP, FAS, FOB, CFR, CIF).
- Cargo insurance during transportation.
- Providing information on the cargo location upon partner's request at any time.

GLOBAL NETWORK

Europe



CIS Region



Middle East



PRODUCTS WE OFFER

Airport Solutions



IT & Telecom



Production & Automation



Food Processing



Development & Construction



AIRPORT SOLUTIONS

- Airport Information Systems
- Air Traffic Management (ATM) Systems
- Passenger Processing Solutions
- Baggage Handling Systems
- Airport Security Solutions
- Airport Management Software
- Airport Communication Systems
- Ground Support Equipment (GSE)
- Airfield Lighting Systems
- Airport Maintenance Solutions
- Aviation Weather Solutions



**Kutaisi International
Airport**
Georgia, 2019



**Manas International
Airport**
Kyrgyzstan, 2022



**Silkway
Cargo Airlines**
Azerbaijan, 2023

IT & TELECOM

- Computers
- Networking Equipment
- Storage Devices
- Peripherals
- Software
- Consumer Electronics
- Data Center Equipment
- Cloud Computing Services
- Cybersecurity Solutions
- Enterprise Resource Planning (ERP) Systems
- Telecommunication Networks
- Communication Devices
- Networking Infrastructure
- Satellite Communication Equipment
- Broadcasting Equipment
- Telecom Software
- VoIP (Voice over Internet Protocol) Solutions
- Telecom Services
- Unified Communications
- Telecom Infrastructure Components



Ziraat Bankasi
Bank
Turkey, 2020



Kcell
Mobile Operator
Kazakhstan, 2023



MobiUz
Mobile Operator
Uzbekistan, 2022

PRODUCTION & AUTOMATION

- Machinery and Equipment
- Robotics
- Manufacturing Systems
- Material Handling Equipment
- Quality Control and Inspection Systems
- Assembly Systems
- Tooling and Fixtures
- Industrial Automation Controllers
- Pneumatic and Hydraulic Systems
- Sensors and Actuators
- Human-Machine Interface (HMI) Devices
- Industrial Communication Systems
- Control Systems
- Motion Control Systems
- Industrial Software
- Safety Systems
- Industrial Networking Devices
- Energy Management Systems
- Process Automation



Shubarkol Komir
Coal Processing Plant
Kazakhstan, 2018



Izmir Demir Celik Sanayi AS
Metallurgical Production
Turkey, 2021



S.C. Vrancart S.A.
Pulp and Paper Mill
Romania, 2021

FOOD PROCESSING

- Processing Machinery
- Thermal Processing Equipment
- Refrigeration and Freezing Equipment
- Sorting and Separation Systems
- Packaging Machinery
- Extraction and Separation Equipment
- Dairy Processing Equipment
- Canning and Bottling Equipment
- Baking and Cooking Equipment
- Confectionery Equipment
- Milling and Grinding Equipment
- Food Safety and Inspection Systems
- Food Preservation and Dehydration Equipment
- Food Handling and Conveying Systems
- Quality Control and Testing Equipment
- Automation and Control Systems
- Waste Management Equipment
- Industrial Refrigeration Systems
- Enzyme and Microbial Solutions
- Meat Processing Equipment



Peruza

Food Processing Solutions
Latvia, 2020



Afzali Sugd

Dairy Production
Tajikistan, 2020



Cricova

Wine Production
Moldova, 2020

DEVELOPMENT & CONSTRUCTION

- Construction Materials
- Structural Components
- Construction Equipment
- Power Tools
- Safety Equipment
- Surveying Instruments
- Earthmoving Equipment
- Building Insulation Materials
- Roofing Materials
- Doors and Windows
- HVAC (Heating, Ventilation, and Air Conditioning) Systems
- Plumbing Materials
- Electrical Components
- Finishing Materials
- Building Automation Systems
- Elevators and Escalators
- Construction Adhesives and Sealants
- Building Envelope Products
- Temporary Structures
- Landscaping and Outdoor Products



Green Lisi Tower
Residential Building
Georgia, 2017



Highway
Connecting Districts of Tashkent
Uzbekistan, 2021



Friendship Park
Armenia, 2023



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**JOIN OUR
GLOBAL PARTNERS
NETWORK**